



## The AT&T Solution Provider. Uniting the strengths of two companies working together to bring the best communication solutions to your business.

AT&T is pleased to acknowledge Consulting and Marketing / Business Network Team as an AT&T Solution Provider, who has earned this distinction based on their experience and qualifications. As the largest telecommunications company in the U.S. and one of the largest in the world, AT&T prides itself on providing the highest levels of network performance, control, security, and agility, as well as a superior customer experience. To meet the communications needs of business customers like you, AT&T works with Solution Providers whose capabilities complement our own. Our Solution Providers sell both nationally and internationally across our entire business portfolio including data networking, mobility business solutions, internet options, application services, and local / long distance connectivity.

Consulting and Marketing / Business Network Team has met stringent requirements to become an AT&T Solution Provider. They have undergone a rigorous on-boarding experience covering AT&T products, services, and processes. They are provided with an AT&T channel manager who works with both the Solution Provider and their customers to ensure that they have the tools they need to represent your business needs with the utmost quality. They bring this value to you through:

- Participation in industry-recognized educational programs
- Access to world class sales support and solution design organizations
- Synergies with AT&T network management, customer care, and billing

We know it is crucial that you spend your valuable resources wisely and realize a higher return on your telecommunications investment. We are here to help. Contact Consulting and Marketing / Business Network Team at 440-625-1955 today for an assessment of your current technology needs.

Sincerely,

A handwritten signature in black ink that reads "Kevin Leonard".

Kevin Leonard  
Vice President, Alternate Channels  
AT&T Business Solutions